

SA Group

Franziskanerplatz 3,
1010 Vienna, Austria

www.s-a-consulting.com



SA Group

An Austrian Business Group managing

- SA Consulting GmbH – www.s-a-consulting.com
- Haptico GmbH – www.haptico.at

SAC, our consulting business is specialized in the development of feasible projects and investments in emerging markets considering sustainable and social responsible aspects

SAIT, our IT solutions provider cooperates with prime international IT Technology companies offering top IT solutions for emerging markets

Haptico, our marketing subsidiary, deals with international trade and merchandise products

SA Consulting GmbH provides comprehensive Services in:

- Market Analysis and Strategy Support
- Business Development
- Marketing and Merchandise
- Project Management Support
- Financial Advisory Services
- Technical and Engineering Expertise
- Legal Services (through Law Firm Weiler-Kohlbacher)

Our Organizational Structure

Management Team based in Vienna

Gerhard Sabathiel: Strategy, Business Development, Financial Services

Andreas Weiler: Legal and Compliance

Business Teams in different countries supporting customers locally
International Experts Pool securing international expertise and standards

Headquarters in **Vienna**

Sarajevo (Bosnia Herzegovina)
covering Western Balkans

Istanbul (Turkey)
covering Turkey and Black Sea Region

Panama City (Panama)
covering Central America

Lima (Peru)
covering South America

Nairobi (Kenia)
covering East Africa

We work with

- Private and Institutional companies and Investors
- Project Sponsors and Project Developers
- Commercial and Development Banks
- Multinational Financial Institutions
 - SA Group is an officially listed Worldbank/IFC Consulting Vendor
- Private Equity Firms
- Technology Providers
- Governmental Organizations

Selected Reference Projects

Geothermal Energy Project Development, Turkey – USD 80 Million

- Development of a Geothermal Power Plant Project
- Technical, administrative and financial work
- Selection by Worldbank/IFC as Pilot Project for Drilling Risk Mitigation

Worldbank Consulting Work Energy Investments, Turkey

- Market Assessment and Identification of concrete Investment possibilities
- Projects with a total investment volume of approx. USD 1 billion
- Renewable Energy Bank financing status and opportunities

Project Strategy and Financial Model Development HEPP, Turkey

- Total Investment of EUR 12,5 Mio
- Project Strategy and Financial Model Development (equity and debt)

Worldbank/IFC Market Mapping Biomass BiH

- Market Assessment and identification of district heating and biomass projects in Bosnia Herzegovina

Worldbank/IFC University Clinical Center Banja Luka, Bosnia Herzegovina

- USD 19 Mio
- Technical Design of a renewable energy power plant based on biomass, solar and geothermal energy
- Legal Due Diligence
- Financial Feasibility incl. PPP modelling

Selected Reference Projects

Kosovo SME Promotion Program

- Kosovo Guarantee Fund for SMEs
- Development of Fundraising Strategy and Fundraising Activities for Equity

Austrian Development Agency - BACID Fund

- Analysis and further Development of Primary Waste Selection at the Sanitary Landfill Duboko
- Waste Management Projects in the Zlatibor Region

Austrian Association of Cities and Towns - Mentoring Program

- Developing Public Private Partnerships (PPP) in the City of Banja Luka, BiH
- Support with theoretical know how and in the development of a PPP action plan

Austrian Association of Cities and Towns - Mentoring Program

Developing an Energy Efficiency Program and Action Plan for the Municipality of Titel, Serbia

Austrian Development Agency – BACID Fund

- Equal Opportunities and Gender Equality
- worked with the NGO ECIKS and Business women of Montenegro
- supporting business women in Montenegro with know how and in the development of concrete project opportunities

Selected Reference Projects

AWS/Austrian Government

- Kenyatta Market in Nairobi/Kenya
- Market Analysis; identification of infrastructure upgrade possibilities for electricity by using PV; development of business and financing model with introduction of table banking concept

AWS/Austrian Government

- Energy Efficiency (EE) in Public Buildings in the Zlatibor Region, Serbia
- Technical evaluation of EE measures for 3 public buildings in Uzice, Serbia
- Preparation of Financial Feasibility and Financing possibilities
- Excel Tool development for EE feasibility calculations

AWS/Austrian Government

- Dairy Industry Kenya
- Industrial process evaluation and energy improvements opportunities
- Business Model development for raw milk suppliers
- Financing Options for European Energy Technology

Contact Information




SA Consulting GmbH
Franziskanerplatz 3/11
1010 Wien, Austria

Gerhard Sabathiel
Managing Director
g.sabathiel@s-a-consulting.com

Mobile: +43 6991 612 61 76
Tel: +43 1 9972812-0
Fax: +43 1 9972812-13

PERU office
Av. Roosevelt 6000
15048 Lima - Perú

Ing. Michael Hofer PhD
Managing Director
mhofer@profaco.com

Mobile: +51 998363785 
Message us with WhatsApp

www.s-a-consulting.com